

DEPARTMENT: Law Recruitment
TITLE: Recruitment Consultant
LOCATION: Theale

Our Company

Here at Pure we specialise in placing niche candidates in executive positions at leading law, tax and accountancy firms as well as directly into industry. Our clients are amongst some of the most recognisable brands in the world and we support their offices here in the UK and in Europe. We have exclusive relationships from trusted firms who have used our services for many years, and we are in the market for junior consultants who want to build a career in recruitment at the 'top-end' of the professional services legal market.

Recruitment can be tough, but our culture is unlike other recruitment agencies. We don't believe a successful business is driven by KPI's but instead through healthy relationships with your clients and candidates, trust, and integrity. You will be given all the tools you need to develop at a pace that you are comfortable with and along the way you will receive bespoke 1on1 training built around your own needs. When the time is right you will own your own portfolio of clients and become a trusted, knowledgeable specialist recruiter in your chosen field.

Job Description

As a graduate trainee/recruitment consultant you will be trained and guided with a mixture of classroom and on the job training. You'll learn how to understand your client and candidates needs, how to generate business, advertising, interview techniques, CV handling, screening and managing the recruitment process professionally and efficiently.

Our ideal candidate ticks the following boxes:

- Previous experience isn't a prerequisite. Instead we prefer candidates to be hungry and driven to succeed in recruitment.
- Previous experience in sales would be beneficial but not required.
- Strong client focus with an ability and willingness to get actively involved in marketing and business development
- Commercially driven
- Self-starters, forward thinking, good time management, compassion, great listeners, comfortable on the phone and being able to read between the lines are all essential skills.
- Ideally looking for graduate level applications however if you feel you tick all the boxes above without having attended university then please apply anyway!

We offer:

- A competitive salary
- A transparent commission bonus scheme (up to 30% without a cap) OTE's: 50kY1, 70k+ Y2
- Monthly, Quarterly and Annual incentives
- Mentoring, coaching, and support directly from the business owner
- Laptop, cloud-based software, phone, your own desk and remote working where possible

- An opportunity to grow and run your own desk, meeting clients and candidates, setting your own goals and targets in a collaborative and friendly environment.
- Level 3 NVQ Certificate in Recruitment Practice is an option.